

# **2025 Rebate Application Business Lighting**

# Ready to get your rebate? Follow these simple steps.

This application is for projects completed between January 1, 2025 and December 31, 2025. Pre-approval is not required for this prescriptive program. Rebates are available on a first-come, first-served basis. For more detailed information, refer to the Terms and Conditions included with this application.

#### Annual Member Rebate Cap

- » Business or farm with a commercial utility rate code—\$15,000 cap.
- » Farm with a residential utility rate code—\$6,000 cap.

### Step 1 Determine Eligibility

Equipment must be new (used equipment is not allowed) and installed in a commercial, industrial, or farm facility that is a Presque Isle Electric & Gas Co-op electric member, as well as meet minimum requirements set forth in this document. Projects must result in reduced electric energy usage due to improvement in the system efficiency. Rebates for prescriptive measures may not exceed 75 percent of the total project cost, unless otherwise specified.

### Step 2 Install Equipment

After ensuring your project will qualify, purchase and install the equipment. New equipment must be installed and old equipment removed. Only new products that are exact product types listed in this form are eligible for prescriptive rebates.

### Step 3 Submit Application

Application must be submitted with complete information within six months of project completion or by December 31, 2025, whichever is earlier. Application must include:

- An IRS Form W-9 for payee (or completed Section 5 on page 2 of this application).
- The entire completed application, including the completed rebate worksheets and the signed member information page.
- Itemized invoices from the installing contractor(s) and/or vendor(s) for the project. Invoices must include a separate line item for each rebate measure, as well as the date, quantity, unit cost, size, type, make, and model of installed items, and labor costs, if applicable.
- Specification/data sheets for all equipment for which a rebate is requested.

### Step 4 Payment

Once completed paperwork is submitted, your final application will be reviewed and processed for payment. Rebate payments are usually mailed within six to eight weeks.

# Submit your documents one of three ways:







Call (877) 296-4319 for questions about this application.

SECTION 1: Co-op Member Infor	rmation (please print)		<b>2025 Energ</b>	gy <mark>Optimiz</mark> a	tion Application
Co-op Member Name (as shown on your el-	ectric utility bill):				
Co-op Member Mailing Address:		City:	2	State:	ZIP:
SECTION 2: Job Site Information			I_		
Job Site Name (if different than member na		Project Contact Person Name	e:		
Project Contact Telephone:  Home/Office Number Mobile Nur	phor	Project Contact Email:			
Job Site Street Address (physical location):	inci	City:		State: MI	ZIP:
Electric Utility Company at Job Site:		Electric Utility Acct #:	1	Project Completion	n Date:
What is the predominant use of the building  Office Retail Warehouse  Healthcare facility Farm (commercial)	Restaurant Grocery/Supermarket G	☐ Manufacturing ☐ Lodging ☐ S	School: K-12 S	School: College	
SECTION 3: Trade Ally (Contract	or) Information				
Trade Ally Name (or indicate if self install):		Trade Ally Contact Person N	ame:		
Trade Ally Telephone:		Contact Email:			
Trade Ally Mailing Address:		City:		State:	ZIP:
SECTION 4: Payee and Mailing A	ddress		I		
Make Rebate Check Payable to (payee): $\square$ C	o-op Member 🔲 Landlord 🔲 Trade All	y or other third party (See <i>Third-Par</i>	rty Payees section of T	Terms and Conditio	ns for details.)
Mail Check to:	Address (entered at top of this page)	Job Site Address	dress 🗖 Altern	ate Pay Address (co	omplete below)
Alternate Pay Address (if checked above):		City:		State:	ZIP:
ONLY IF rebate is being made payable to a I, the co-op member, am authorizing reassignm the rebate payment. I also understand that my the rebate payment.	nent of the rebate payment to the third-party p	ayee named herein (in Section 5 below or	r payee IRS Form W-	9), and I understand	
Co-op Member Signature:	Print Name:	Title:	]	Date:	
SECTION 5: Payee IRS Form W-9 I	nformation (Submit IRS Form W-9 for pavee	OR fill out this section completely - not both	n. This section may be o	omitted only if IRS For	rm W-9 for pavee is submitted.)
Payee Legal Name (as shown on income tax		Payee Business Name (if diff			r.y
Payee Legal Address:		City:		State:	ZIP:
	ber LLC $\square$ C Corporation $\square$ S Corpo C corporation, S = S corporation, P = partner disregarded, do not check LLC; check the ap	propriate box in the line above for the			
Payee Tax Identification Number (TIN) (Co					
Certification: The following certifications ar  1. The payee's TIN is correct.  2. The The Internal Revenue Service does not requ	payee is not subject to backup withholding	due to failure to report interest and di	ividend income.	3. The payee is	a U.S. citizen.
Payee Signature: /s/	Print Name:	Title:	]	Date:	
SECTION 6: Co-op Member Sign The undersigned agrees that the stated energy-ef Conditions within this application. I agree to veri than one rebate from this program on any indivi the installation, operation, and disposal of equipr on this application are complete, true, and corre that a legal signature is formed by typing my nan  Co-op Member Signature:	ficient measure(s) was (were) installed at the joi fication of equipment installation, which may in dual piece of equipment. I hereby agree to ind- ment (and related materials) covered herein, inci- ct, and I have submitted the appropriate suppo	include a site inspection by a program or usernify, hold harmless, and release the utility liability from any incidental or constituting documentation to receive a rebate.	ntility representative. I ility and program adm sequential damages. I I have elected to util ally, all must opt out	I understand that I at ministrator from any To the best of my kn lize electronic signat	n not allowed to receive more actions or claims in regard to owledge, the statements made ures. I understand and intenders
/s/					



# **2025 Rebate Application Business Lighting**

#### **General Requirements**

- The specifications for eligible equipment are listed within each lighting technology on this form. If the technology you are installing is specified differently than how it is listed on this form, please call to verify eligibility. Custom rebates are available for many technologies not listed. Replacements are one-for-one unless specified. Replaced equipment must be removed from service.
- All projects must comply with all applicable electrical, safety, and energy codes. Electrical permits are required for most lighting projects including lamp replacements in some cases. Contact your local authority having jurisdiction for more information.
- Post-installation light levels are expected to meet current IESNA (Illuminating Engineering Society of North America) recommendations.
- Fixtures must be listed by UL, ETL, CSA or other NRTL and either ENERGY STAR® or DesignLights Consortium® (DLC) qualified as noted.
- Rebate will not exceed 100 percent of the project cost as defined in the Terms & Conditions.
- Measures marked with an asterisk '\*' are eligible for new construction projects with pre-approval.

#### Incandescent, Halogen, and CFL Replacement Lamps

- For lamps used indoors and for outdoor lamps not falling into the Exterior Lighting category on page 8.
- Lamp-types and base-types not covered by ENERGY STAR-certified light bulbs or light fixtures lists are not included in this section. LED lamps should appear on the ENERGY STAR-certified light bulbs list. Refer to energystar.gov for qualified product lists.

Equipment Type	Specifications	Rebate Per Unit	Quantity	Total Rebate
LED Lamp or Downlight Replacing CFL*	■ ENERGY STAR-qualified LED lamp or downlight (all lamp types listed below) replaces currently functional compact fluorescent lamp (CFL). Not for replacing burned-out bulbs.  Model #:	\$1 per lamp		\$
LED A-Lamp	■ ENERGY STAR-qualified LED A-lamp (general purpose incandescent shape) with 450 to 2600 lumen output replaces existing currently functional incandescent or halogen A-lamp. Not for replacing CFLs. Not for replacing burned-out bulbs.	\$2 per lamp	450-799 lumen LED (approx. 40W-59W incandescent equivalent): Qty:  Model #:  800-1099 lumen LED (approx. 60W-74W incandescent equivalent): Qty:  Model #:  1100-1599 lumen LED (approx. 75W-99W incandescent equivalent): Qty:  Model #:  1600-2600 lumen LED (approx. 100W-150Wincandescent equivalent): Qty:  Model #:  Model #:	\$
LED Candelabra or Globe Lamp	■ ENERGY STAR-qualified LED globe lamp or decorative candelabra-type lamp replaces currently functional incandescent or halogen lamp. Not for replacing burned-out bulbs.  Model #:	\$4 per lamp		\$
LED MR16 Lamp	■ ENERGY STAR-qualified LED MR16 lamp replaces currently functional incandescent or halogen MR16 lamp. Not for replacing burned-out bulbs.  Model #:	\$3 per lamp		\$
LED Reflector Lamp	■ ENERGY STAR-qualified LED PAR, R, or BR lamp replaces currently functional incandescent or halogen PAR, R, or BR lamp. Not for replacing burned-out bulbs.  Model #:	\$5 per lamp		\$
			Page Subtotal	\$

<sup>\*</sup> Eligible for new construction projects.



**Business Lighting** 

Fluorescent Fixture Relamping with Tubular LED (TLED) Lamps

Specifications	Rebate Per Unit	Quantity	Total Rebate
<ul> <li>Replace fluorescent lamps in existing fluorescent fixture with new tube-shape LED lamps (TLED).</li> </ul>	One T12 2 ft lamp replaced by one TLED 2 ft lamp: \$2.50  Model #:		\$
This measure is for TLEDs that use traditional fluorescent-type "tombstone" lamp sockets.  Other replacements/retrofits should use the	One T12 3 ft lamp replaced by one TLED 3 ft lamp: \$3.50 Model #:		\$
<ul> <li>Interior Non-High Bay Fixture Replacement or custom lighting measures.</li> <li>LED tubes appearing in the Linear Replacement Lamps category of the DLC-Qualified Products</li> </ul>	One T12 4 ft lamp replaced by one TLED 4 ft lamp. Includes both straight and u-bend lamps: \$5  Model #:		\$
list are required. Refer to www.designlights.org.  Rebates for TLED lamps used in High Bay fixtures may be submitted using the measure on	One T12 8 ft lamp replaced by two TLED 4 ft lamps: \$10  Model #:		\$
page 8.	One T12 8 ft lamp replaced by one TLED 8 ft lamp: \$10  Model #:		\$
	One T8 2 ft lamp replaced by one TLED 2 ft lamp: \$1*  Model #:		\$
	One T8 3 ft lamp replaced by one TLED 3 ft lamp: \$2*  Model #:		\$
	One T8 4 ft lamp replaced by one TLED 4 ft lamp. Includes both straight and u-bend lamps: \$3* Model #:		\$
	One T8 8 ft lamp replaced by two TLED 4 ft lamps: \$6*  Model #:		\$
	One T8 8 ft lamp replaced by one TLED 8 ft lamp: \$6*  Model #:		\$
	One T5 2 ft lamp replaced by one TLED 2 ft lamp: \$1  Model #:		\$
	One T5 3 ft lamp replaced by one TLED 3 ft lamp: \$2  Model #:		\$
	One T5 4 ft lamp replaced by one TLED 4 ft lamp: \$3  Model #:		\$
	P	age Subtotal	\$

 $<sup>\</sup>ast$  Eligible for new construction projects.



**Business Lighting** 

Downlight Fixtures and Exit Signs

Туре	Specifications	Rebate	Quantity	Total Rebate
LED Downlight Fixture	<ul> <li>LED downlight fixture replaces existing incandescent or halogen downlight fixture. If replacing CFL downlight, use LED Lamp or Downlight Replacing CFL measure on page 3.</li> <li>A downlight fixture is defined as a small luminaire that concentrates light downward towards the working plane and can be recessed, surface mounted, or suspended. It must have an aperture ≤ 10 inches and distribute ≥ 75% of the emitted light in a downward direction.</li> <li>Replace incandescent fixture with complete replacement luminaire unit or retrofit kit including trim, reflector, lens, heat sink, driver, and light source.</li> <li>LED downlights should be ENERGY STAR® qualified or meet current ENERGY STAR performance specifications.</li> <li>Rebate is per fixture replaced with a qualified LED downlight fixture or retrofit kit.</li> <li>Model #:</li> </ul>	\$10 per fixture		Ş
LED Exit Sign	New fixture or retrofit kit.	\$13 per sign		\$

### Fluorescent Delamping

- Permanently reduce the number of lamps as part of tubular LED (TLED) lighting upgrade. Unused lamps, lamp holders, and ballasts must be permanently removed.
- Existing fluorescent system must be upgraded to TLED system.

Measure	Rebate per Lamp Removed	Number of Lamps Removed	Total Rebate
T12 4 ft lamp removal as part of TLED relamping project	\$5		\$
T12 8 ft lamp removal as part of TLED relamping project	\$10		\$
T8 4 ft lamp removal as part of TLED relamping project	\$5		\$





# **Business Lighting**

#### Interior Non-High Bay Fixture Replacement\*

- Rebate rates (indicate type or rate in fixture description below):
  - Commercial operating hours (min 1,800 hrs/yr): \$0.20 per watt reduced
  - 2-shift operating hours (min 4,000 hrs/yr): \$0.30 per watt reduced
  - 3-shift operating hours (min 8,000 hrs/yr): \$0.60 per watt reduced
- Proof of high operating hours may be requested.
- For replacement of troffer, surface mount, or suspended linear fluorescent equipment with LED.
- Replacement of other architectural or specialty interior low-bay lighting equipment may also qualify.
- Complete new fixtures and retrofit kits are eligible.
- Equipment should appear on the ENERGY STAR® or DesignLights Consortium® (DLC) Qualified Products list. Refer to www.designlights.org.
- Refer to the wattage guide tables at the end of this application which offer suggested values for common existing lighting equipment. If project-specific values are available, use them instead of values from the table and provide documentation/evidence of wattage. Do not use the suggested wattage tables for the new equipment—use actual spec sheet or DLC values.
- For new construction projects, a fluorescent equivalent baseline will be used for the Existing Fixture wattage.

Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal	l: Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.20: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal	l: Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.20: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal	l: Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.20: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal	l: Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.20: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.20: \$

	Page Subtotal	\$
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<sup>\*</sup> Eligible for new construction projects.



# **Business Lighting**

#### High Bay Lighting\*

- Rebate rates (indicate type or rate in fixture description below):
  - » Commercial operating hours and 2-shift operating hours (less than 8,000 hrs/yr): \$0.30 per watt reduced
  - » 3-shift operating hours (minimum 8,000 hrs/yr): \$0.60 per watt reduced
- Proof of high operating hours may be requested.
- For energy-efficient high bay lighting technologies.
- Indoor applications only. Fixture mounting height 15 feet or higher above the floor. For retrofit or new construction projects.
- Equipment should appear on the ENERGY STAR® or DesignLights Consortium® (DLC) Qualified Products list. Refer to www.designlights.org.
- The Watts/Fixture value in the table refers to the fixture input wattage, not just the bulb wattage.
- Refer to the wattage guide tables at the end of this application which offer suggested values for common existing lighting equipment. If project-specific values are available, use them instead of values from the table and provide documentation/evidence of wattage. Do not use the suggested wattage tables for the new equipment—use actual spec sheet or DLC values.
- For new construction projects, a fluorescent equivalent baseline will be used for the Existing Fixture wattage.

Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$

Page Subtotal \$
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<sup>\*</sup> Eligible for new construction projects.



# **Business Lighting**

### Exterior Lighting\*

- Rebate is \$0.30 per watt reduced.
- For energy-efficient exterior lighting technologies.
- Rebate is for fixtures that operate a minimum of 11 hours/day, 365 days/year.
- Refer to the wattage guide tables at the end of this application which offer suggested values for common existing lighting equipment.
- Equipment should appear on the ENERGY STAR® or DesignLights Consortium® (DLC) Qualified Products list. Refer to www.designlights.org.

Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.30: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.30: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.30: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.30: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.30: \$

Page Subtotal	\$
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 $<sup>\</sup>ensuremath{^{*}}$  Eligible for new construction projects.



## **Business Lighting**

#### Parking Garage Lighting\*

- Rebate is \$0.60 per watt reduced.
- For indoor parking garage lights operating 24-hours per day, 365 days/yr.
- Equipment should appear on the ENERGY STAR® or DesignLights Consortium® (DLC) Qualified Products list. Refer to www.designlights.org.

Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.60: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x \$0.60: \$

If more rows are needed, submit a spreadsheet or another copy of this page.

### Signage Lighting\*

- For interior or exterior illuminated signs.
- Replace fluorescent, neon, or incandescent sign lighting with LED lighting.
- For new construction, a fluorescent equivalent baseline will be used for the Existing Fixture wattage.
- If the continuous operation rebate rate is selected, proof of high operating hours may be requested.
- Rebate rates (indicate type or rate in fixture description below):
  - » Commercial operating hours (min 1,800 hrs/yr): \$0.20 per watt reduced
  - » Dusk-to-dawn operation: \$0.30 per watt reduced
  - » Continuous operation: \$0.50 per watt reduced

Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$
Existing Fixture Description:	Existing # Lamps/Fixture:	Existing Watts/Fixture (A):	Existing # of Fixtures (B)
New Fixture Model Number:	New # Lamps/Fixture:	New Watts/Fixture (C):	New # of Fixtures (D):
	Subtotal:	Watts Reduced E = (AxB) - (CxD):	Rebate E x Rate: \$

Page Subtota	\$
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<sup>\*</sup> Eligible for new construction projects.



# **Business Lighting**

### **Lighting Controls**

- Sensors may control more than one fixture.
- Replacement of existing, operational sensors is not eligible.
- For measures with a rebate based on controlled wattage, please fill out the table at the bottom of this page to calculate the watts controlled value and rebate. Program may request documentation supporting the controlled wattage value.
- These lighting control measures may not be combined for the same light fixtures.

Measure	Specifications	Rebate	Quantity	Total Rebate
Automated Central Lighting Controls	<ul> <li>Automatic, centralized, interior lighting control system such as time clocks, programmable relay panel or computerized building automation system. Independent controls on individual fixtures do not qualify. If system meets requirements of other lighting control measures, applicant must choose one or the other.</li> <li>Control schedule and scaled floor plans showing areas controlled must be submitted.</li> <li>Rebate is based on square footage of area served by the lighting controls.</li> </ul>	\$0.06/sq ft	sq ft	\$

Measure	Specifications	Rebate Rate (D)
Interior Occupancy Sensor	■ Install ultrasonic, microwave, or passive infrared sensor that turns lights on and off based on occupancy (including high bay). Socket-based sensors and timers do not qualify.	\$0.06 per watt controlled
Interior Occupancy and Daylight Sensor	<ul> <li>Same as Interior Occupancy Sensor measure above, except must turn lights on and off based on occupancy AND control brightness (continuous dimming or stepped dimming) based on ambient daylight.</li> </ul>	\$0.08 per watt controlled
Interior Daylight Sensor Controls	■ Control brightness (continuous dimming or stepped dimming) based on ambient daylight.	\$0.06 per watt controlled
Exterior Multi-Step Dimming Occupancy Controls*	<ul> <li>Occupancy controls operate exterior lights at full power when occupancy is detected and at reduced power when unoccupied.</li> <li>Sensors must control fixture to use no more than 50% of full power when dimmed.</li> </ul>	\$0.15 per watt controlled
Exterior Occupancy Sensor with Daylight Sensor	<ul> <li>Same as Interior Occupancy Sensor measure, for exterior fixtures, and must prevent light from turning on during daylight.</li> <li>Existing lighting system must operate continuously during night hours.</li> </ul>	\$0.25 per watt controlled

#### Rebate Calculation Table

Lighting Control Type (Interior Occupancy Sensor, Interior Occupancy and Daylight Sensor, etc.)	Type of Lighting Controlled (Interior Non-High Bay Fixture Replacement, High Bay Lighting, etc.)	Number of Sensors	Fixture Wattage (A)	Quantity of Fixtures Controlled (B)	Watts Controlled (C) = Fixture Wattage (A) x Fixture Quantity (B)	Rebate Rate (D)	Rebate (C x D)
						\$	\$
						\$	\$
						\$	\$
						\$	\$
						\$	\$

Page Subtotal	\$

<sup>\*</sup> Eligible for new construction projects.



# **Business Lighting**

### Default Wattages for Existing Lighting Equipment

Suggested values for common existing lighting equipment. If verifiable project-specific values are available, use them instead of values from these tables and provide documentation/evidence of wattage.

T12 Fluorescent Fixtures				
		Fixture Watts		
Description	Number of Lamps	Energy Saving Magnetic Ballast	Electronic Ballast	
F40T12 4' 34W	1	42	31	
F40T12 4' 34W	2	67	60	
F40T12 4' 34W	3	104	91	
F40T12 4' 34W	4	144	119	
F40T12 4' 40W	1	41	38	
F40T12 4' 40W	2	87	71	
F40T12 4' 40W	3	141	107	
F40T12 4' 40W	4	172	134	
F48T12 HO 4' 60W	4	263	-	
F40T12 U-bend 34W	1	42	31	
F40T12 U-bend 34W	2	67	60	
F40T12 U-bend 40W	1	41	38	
F40T12 U-bend 40W	2	87	71	
F96T12 8' 60W	1	74	67	
F96T12 8' 60W	2	113	105	
F96T12 8' 75W	1	94	84	
F96T12 8' 75W	2	145	133	
F96 T12 HO 8' 95W	2	203	170	
F96 T12 HO 8' 110W	2	238	205	
F96 T12 VHO 8' 185W	2	398	-	

Mercury Vapor Fixtures (magnetic ballast)			
Description	Fixture Watts		
75W	95		
100W	122		
175W	205		
250W	285		
400W	454		

T5 Fluorescent Fixtures (electronic ballast)				
Description	Number of Lamps	Fixture Watts		
F28T5 4' 28W	1	32		
F28T5 4' 28W	2	64		
F54T5HO 4' 54W	1	62		
F54T5HO 4' 54W	2	120		
F54T5HO 4' 54W	3	181		
F54T5HO 4' 54W	4	242		
F54T5HO 4' 54W	6	363		



**Business Lighting** 

## Default Wattages for Existing Lighting Equipment (cont.)

Standard T8 Fluorescent Fixtures				
		Fixture Watts		
Description	Number of Lamps	Energy Saving Magnetic Ballast	Electronic Ballast	
F32T8 4' 25W	1	-	26	
F32T8 4' 25W	2	-	43	
F32T8 4' 25W	3	-	63	
F32T8 4' 25W	4	-	85	
F32T8 4' 28W	1	-	25	
F32T8 4' 28W	2	-	48	
F32T8 4' 28W	3	-	72	
F32T8 4' 28W	4	-	97	
F32T8 4' 30W	1	40	31	
F32T8 4' 30W	2	82	54	
F32T8 4' 30W	3	-	77	
F32T8 4' 30W	4	-	104	
F32T8 4' 32W	1	35	32	
F32T8 4' 32W	2	68	58	
F32T8 4' 32W	3	100	85	
F32T8 4' 32W	4	131	110	
F32T8 U-bend 32W	1	37	31	
F32T8 U-bend 32W	2	74	58	
F32T8 4' 32W (high ballast factor)	4	147		
F32T8 4' 32W (high ballast factor)	6	220		
F32T8 4' 32W (high ballast factor)	8	294		

# Pulse Start Metal Halide Fixtures (energy saving magnetic ballast)

Description	Fixture Watts
70W	85
100W	118
125W	141
150W	173
175W	189
200W	218
250W	272
320W	342
350W	375
400W	425

# Metal Halide Fixtures (probe start, magnetic ballast)

<u> </u>	
Description	Fixture Watts
70W	93
100W	125
150W	173
175W	208
250W	290
400W	455
1000W	1080

# High Pressure Sodium Fixtures (magnetic ballast)

Description	Fixture Watts
70W	86
100W	130
150W	188
200W	240
250W	290
310W	365
400W	457
600W	665
750W	840
1000W	1100



# **2025 Rebate Application**Application Terms & Conditions

REBATE OFFER: Projects must be implemented (completed) between January 1, 2025 and December 31, 2025. Complete application must be submitted no later than December 31, 2025. Projects must result in reduced electric energy usage due to improvement in the system efficiency. Projects involving efficient electrification (fuel switching to electricity from site use of fossil fuel) may be permitted if the project 1) reduces total annual site energy consumption; and 2) results in reduced greenhouse gas emissions from energy use over the life of the electrification measure. Reduced electric use resulting from peak shaving, demand limiting, power generation, renewable energy (including solar PV and wind), or operating schedule changes will not qualify. This application form is for facilities with a commercial or industrial electric meter or rate code. Farms with a residential or commercial meter may also apply. Other businesses with a residential meter must use the residential programs.

COMPLIANCE: a) All projects must comply with applicable federal, state, and local laws, and building codes. b) All equipment must be new or retrofitted with new components per the program specifications. Used equipment is not eligible for rebates. Leased equipment must receive pre-approval BEFORE project initiation or entering into the equipment lease Existing equipment must be permanently disconnected or removed and not reused elsewhere. c) New equipment must meet specification requirements. d) For prescriptive programs, new equipment must be operational when the application is submitted. e) Only one rebate will be granted for each project. f) Members may submit multiple projects in a calendar year; however, the rebate totals may not exceed the annual rebate cap without utility authorization. g) New construction projects will be considered with prior review and authorization. Note that the measures and rebates listed on the application form are typically intended for retrofit projects on all measures listed may be available for new construction projects. h) If the project is in a leased building, the term of the lease must be at least three (3) years and a copy of the lease may be requested. i) Up to 24 months of utility usage information may be requested.

DELIVERY: Applications must be delivered via mail to Presque Isle Energy Optimization Programs, 431 Catalyst Way, Madison, WI 53719, emailed to info@michigan-energy.org, submitted online, or faxed to (608) 646-7682.

PRESCRIPTIVE APPLICATIONS: Pre-approval is not required for prescriptive rebates unless otherwise specified. However, a rebate will not be provided for projects or equipment that does not precisely meet the requirements provided on the prescriptive application form. Applications must have complete information and be submitted with the supporting documentation specified on the form instructions. Unless otherwise specified, rebates for prescriptive measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal.

CUSTOM APPLICATIONS: Pre-approval is strongly encouraged for all custom projects. If your project does not fit the descriptions on the standard prescriptive rebate application form, it may qualify for a custom rebate. Applications must have complete information and be submitted with the calculations and supporting documentation specified on the form instructions. Unless otherwise specified, rebates for custom measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal. Note: Internal labor (i.e. non-contracted labor) may not be included in the cost of the project.

PAYMENT: Once completed paperwork is submitted, rebate payments are usually mailed within six to eight weeks. Rebate payments are made by check, and may arrive in multiple checks. Incomplete applications will either delay payments or result in denial of application approval. Presque Isle Electric & Gas Co-op reserves the right to refuse payment and participation if the member or trade ally violates program terms and conditions. Presque Isle Electric & Gas Co-op must receive 100 percent of the energy savings for the rated life of the product(s) or for a period of three (3) years from receipt of rebate, whichever is less. If the project does not provide the energy savings, if the facility in which the installed projects are located closes or ceases operation within three (3) years from receipt of rebate, or if you cease to be a member of Presque Isle Electric & Gas Co-op during the following three (3) years, you shall refund a prorated amount of rebate dollars based on the time installed.

THIRD-PARTY PAYEES: The Presque Isle Electric & Gas Co-op member may authorize payment of the rebate directly to a landlord, trade ally, or other third-party payee by selecting the appropriate box in Section 4 on page 2 of the application. If the co-op member chooses to reassign their rebate to a third-party, the member must sign the release in Section 4 and the third-party payee must be identified in the completed Section 5 or on the payee's IRS Form W-9. Program staff reserve the right to contact the member to confirm third-party payee requests.

TRADE ALLY INFORMATION: The term "trade ally" refers to the company or contractor who provides or installs equipment for the Presque Isle Electric & Gas Co-op member. If the project was completed by more than one trade ally (e.g., equipment was purchased from one trade ally but installed by another) and the rebate is being paid to the co-op member, enter the information of the trade ally who installed the equipment in the Trade Ally (Contractor) Information section on page 2 of the application. Trade allies participating in the program must adhere to standards of acceptable business behavior and performance.

INSPECTION: Program staff reserve the right to conduct pre-inspections and post-inspections of proposed and installed projects. Some projects may require site verification or phone verification before the rebate will be processed.

PUBLICITY: Presque Isle Electric & Gas Co-op reserves the right to publicize your participation in this program, unless you specifically request otherwise.

PROGRAM DISCRETION: Rebates are available on a first-come, first-served basis. Rebate amounts and offerings are subject to change or termination without notice at the discretion of Presque Isle Electric & Gas Co-op.

LOGO USE: Members or trade allies may not use the Presque Isle Electric & Gas Co-op name or logo in any marketing, advertising, or promotional material without written permission.

DISCLAIMERS: Presque Isle Electric & Gas Co-op: a) does not endorse any particular manufacturer, product, labor, or system design by offering these programs; b) will not be responsible for any tax liability imposed on the member as a result of the payment of rebates; c) does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties); d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project; e) is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment; f) is not responsible for items (rebate applications, supporting documentation, and/or rebate checks) lost or damaged in the mail.

ELIGIBILITY: These rebates are offered to Presque Isle Electric & Gas Co-op members with active electric service in Michigan only. For questions regarding eligibility, call (877) 296-4319.

INFORMATION RELEASE: The member requests and authorizes Presque Isle Electric & Gas Co-op to release electric usage for the preceding 24 months to Energy Optimization program staff, in order to participate in the program. The authorization to release information expires automatically two (2) years after signature date. The member agrees that the Energy Optimization program and their contractors may include the member's name, address, electric account number, electric services, and resulting energy savings ("Information") in a database hosted by a contractor of the Energy Optimization program and such information may be included in reports or other documentation submitted to Presque Isle Electric & Gas Co-op, and their contractors and/or the Michigan Public Service Commission ("Reports"). Such parties will treat such Information as confidential and the Information in the Reports shall only be in the aggregate.

RELEASE/INDEMNIFICATION: Payment of rebates under the Energy Optimization program and/or evaluation of applications for rebates shall not deem the Energy Optimization program or any of its affiliates, employees, contractors, or agents ("Energy Optimization Parties") to be responsible for any work completed in connection herewith. The applicant fully releases Energy Optimization Parties from any and all claims it may have against Energy Optimization Parties in connection with this applicant agrees to defend, indemnify and hold Energy Optimization Parties harmless from and against any and all claims, losses, demands, or lawsuits by any third parties arising in connection with this application, the payment or non-payment of rebates, or any work performed in connection with them. The member hereby releases Presque Isle Electric & Gas Co-op from any and all liability arising from or connected with releasing the information to the Energy Optimization program set forth herein.

NON-DISCLOSURE: The Energy Optimization program agrees not to disclose project information, such as pricing, proprietary equipment specifications, or other intellectual property. Such information will be used by Energy Optimization program staff only for the purpose of validating and fulfilling rebate applications. Such information will not be shared outside of the Energy Optimization program.

ANNUAL MEMBER REBATE CAP: Rebates are available on a first-come, first-served basis; apply early. Rebate budgets are limited, therefore total annual rebate amount per member may be limited as follows: Business or farm with a commercial utility rate code – \$15,000 cap. Farm with a residential utility rate code – \$6,000 cap. If a larger rebate amount is needed to enable your project to move forward, please call to request pre-approval prior to beginning your project.